

# Wilkes Artis Sharpens Their Competitive Edge by Moving to the iManage Cloud

## SeeUnity's Velocity Content Migration Product Provides Data Verification and Clean-up for Optimal iManage Cloud Experience



Oldest Real Estate Law Firm in the  
Washington Metropolitan Region

### Industry

Legal

### About the Project

- iManage on-premise to iManage Cloud uplift
- Over 400,000 documents
- Multiple containers
- Multiple users, repository data
- Data clean-up prior to migration
- Blank cloud database

Wilkes Artis is the oldest real estate law firm in the Washington Metropolitan region and is recognized as the leading authority in real estate tax and condemnation litigation.

The firm is committed to excellence by bringing to bear the experience and expertise of their attorneys and professional staff in pursuit of clients' interests. In this increasingly complex regulatory environment, the firm strives to make the ownership and management of property a less than taxing experience.

### Challenges

With efficiency and scalability in mind, Wilkes Artis made the decision to transition from their on-premise iManage DMS to the iManage Cloud. The move would allow attorneys to work smarter for their clients with increased security and accessibility while reducing their IT workload. This solution would support future growth and improvements, helping them maintain their competitive edge as the leader in real estate tax and condemnation litigation.

As an already trusted integration partner, [Keno Kozie Associates](#) was engaged to oversee the project and ensure a successful migration. Keno Kozie Associates has been providing information technology design service and support to leading law firms since 1988. The Keno Kozie team members are experts in law firm technology and provide legal IT consulting, help desk outsourcing, managed services, EDiscovery consulting, and security consulting to hundreds of law firms worldwide.

### Solution

SeeUnity's Velocity Content Migration product (Velocity) was selected as the migration tool for the project. Velocity's comprehensive capabilities enabled the team to make changes at the time of the uplift to produce increased effectiveness of the iManage Cloud solution.

Velocity's migration process includes validating the source system data in preparation for the move. This critical step gives a clear view of the content involved and allows for proper clean-up, re-organization, and transformation if needed, before the actual transition. Potential issues can be identified and resolved. Data delivered into the iManage Cloud environment is optimized to take full advantage of the advanced features.

### Challenges

- Wanted to further improve attorneys' ability to work productively and securely to remain competitive
- Desired a scalable solution that reduced their IT workload
- Required data clean-up

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*“The Velocity tool presented an opportunity to uplift the Wilkes Artis' data from on-premise to the iManage cloud with the benefit of having a “fresh” database starting point. No bloat – data clean-up with minimal user impact.”*

- Sue Keno, Managing Director,  
Keno Kozie Associates



K E N O  
K O Z I E



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## Benefits

Utilizing SeeUnity's Velocity product to validate, test, and remediate issues prior to cutover greatly minimized the time and effort to go-live. The process allowed for an efficient and timely cutover where the iManage Cloud environment was prepared and ready to be up and live with no downtime. This approach also lessened the impact to users productivity and encouraged adoption of the new system.

- Save time by migrating content directly to the iManage Cloud
- Feature-rich Velocity product addresses the entire migration, reducing cost, risk, and complexity
- Cleanse data set to be target ready – identify exact source contents for clean-up and data transformation when needed
- Minimize time and effort to go-live
- Increase user adoption—improvements to content during uplift optimize iManage Cloud experience
- Minimize disruption—users are able to be productive and continue working during migration with delta syncs
- Schedule cutover when ready
- Maintain Information Governance

## Solution

### Velocity Content Migration

- On-premise or cloud directly to iManage Cloud capable (API to API)
- Flexible configuration:
  - Reusable migration templates save hours of scripting time
  - Optional C# scripting
- Advanced metadata mapping and custom translations
- Source data validation helps identify issues for clean-up prior to migration
  - Test, verify, and identify issues prior to and during runs
  - Duplicate document detection across multiple sources
- Matter-centric:
  - Preserve workspace structures, folders, and original document numbers
  - Create matter-centric workspaces in target repository on-the-fly
- Delta syncs mean less downtime
- Error reporting, batch error reprocessing
- Rollback
- Performance tuning
- Automated scheduling



*iManage is the leading provider of work product management solutions for legal, accounting and financial services firms and the corporate departments they serve worldwide. Every day, iManage helps professionals streamline the creation, sharing, governance and security of their work product.*



We are content integration experts providing in-depth solutions to connect, sync, or migrate data across on-premise or cloud-based ECM solutions with external business applications. We're dedicated to improving workflow and business processes by extending applications and connecting people with content. SeeUnity supports a growing list of 20 connectors and provides comprehensive migration and synchronization tools to 500+ customers and 30+ partners worldwide. We proudly serve customers of all sizes, including Fortune 500 businesses, Am Law 100 and 200 firms, and government entities.

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